



March 2024

Metropolitan Washington Association of Plumbing-Heating-HP Inc.

## Newsleak — March 2024

### **MWPHCC Upcoming Tech Training** **Thursday, March 7, 2024 6:15 pm** **Holiday Inn** **10000 Baltimore Avenue, College Park**

This 60 -Minute Tech Training will focus on Milwaukee Tool Drain Inspection and Hand Tools, featuring the latest solutions for drain inspection and the newest plumbing hand-tools released.

The Tech Training is sponsored by  
Milwaukee Tool and The Joyce Agency!

Register *today*: **CLICK HERE TO REGISTER FOR THIS TRAINING**



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#### **Metropolitan Washington PHCC**

The Metropolitan Washington Association of Plumbing- Heating-Cooling Contractors (MWPHCC) was founded in 1873 and represents approximately 40 companies and their employees. We place a strong emphasis on training and social networking and we are always focused on ways to make your business more profitable. Our chapter also places importance on giving back to the community through community service and promotion of the industry.



## It's never too early to register for an MWPHCC Golf Outing! Registration is now OPEN



**CLICK HERE for GOLF REGISTRATION**

**MWPHCC GOLF OUTING IS ON THE BOOKS AND  
WE ARE READY TO ROLL FOR APRIL 22, 2024  
NORBECK COUNTRY CLUB  
REGISTER TODAY!!**

Date: Monday, April 22, 2024

Venue: Norbeck Country Club, Rockville, MD.

Located at 17200 Cashell Road - Rockville's Premier Golf and Country Club

Shotgun Start: 8:30 a.m.

Cost: \$150 per person /

\$600 per foursome

Tee Sponsor: \$100

The Registration Link, above, also offers opportunity for other sponsorships.

Please check your calendars and email [sue@mwphcc.org](mailto:sue@mwphcc.org) for further information.

**Have Questions?  
Contact us today by clicking here...**



## UPCOMING MWPHCC TECH TRAININGS



March 7, 2024  
Milwaukee Tool

May 2, 2024  
Rinnai America

April 4, 2024  
Washington Gas

September 5, 2024  
Duhart Company  
Gastite Certification

*All trainings begin at 6:00 p.m. and are held for Chapter Members at  
Holiday Inn, College Park*



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## PHCC ADVOCATE NEWSLETTER

*The latest updates from Washington. Featuring contributions from the PHCC Government Affairs Department, as well as other experts in the p-h-c industry*

### Featured article: [2024 Legislative Conference](#)

We have a great program planned for this year, including a new session tailored exclusively toward chapter executives! This election year, Vote for PHCC! Our premier legislative event will be May 21-22 in Washington, D.C., and registration is now officially open!

[Click HERE for full newsletter!](#)

### Legislative Report

- ◆ [PHCC Leaders on Capital Hill](#)  
On Jan. 30, PHCC President Joe Cornetta, Secretary Don Powers, and contractor Domenic Cortese traveled to Capitol Hill from New York state in order to lobby for H.R. 6089.
- ◆ [PHCC of Washington Fixes State Plumbing Legislation](#), advocating for a technical fix to plumbing reform legislation that passed in 2020.

### Regulatory Reports

- ◆ [DOE Furnace Rule Gains Opposition](#)  
PHCC looks forward to continuing discussions related to the excessive regulatory burden related to furnace rules
- ◆ [EPA Proposes Changes to Lead Levels](#) Proposed revisions to the National Primary Drinking Water Regulation for lead and copper, aim to address potential disproportionate impacts of lead in drinking water in communities.

### backflow recertification



## 32-Hour Backflow Certification & 8-Hour Recertification

Federally, the Safe Drinking Water Act of 1974 requires Public Water Systems to keep harmful contaminants and pollutants from entering the water distribution system through cross-connections and backflow. For this reason, Certified Cross Connection Control Professionals are in demand.

The Mid-Atlantic Backflow Academy brings cutting-edge backflow instruction at a centralized, east coast location.

In the **32-hour, 3-day class**, participants develop a working knowledge of the causes and principles of backflow and backflow prevention. Recognizing proper backflow prevention assembly application and operation is stressed. Complete understanding and the ability to perform accepted field-test procedures for all backflow prevention assemblies is required for successful completion. **UPCOMING: March 21-23, 2024**

The **8-hour, 1-day class** provides a recertification opportunity to keep your certification current and up-to-date. **UPCOMING CLASS: SATURDAY, MARCH 23, 2024**

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[Click here to register!](#)



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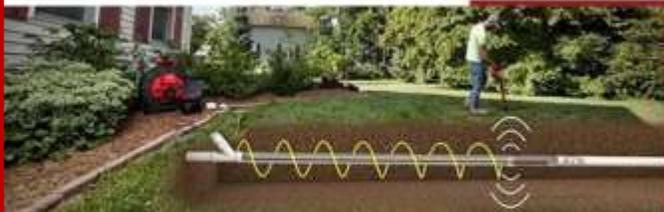
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- ✓ Line Trace Frequency: 33kHz, 83kHz



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## New Year.....New Scholarships!

The Foundation's scholarship program is a powerhouse, delivering dozens of scholarships each year to help launch industry careers. We are happy to announce that two new awards have been added for our 2024 scholarship program.

### *New Award For Veterans*

#### *Gil Meyerowitz Memorial Scholarship*

The Meyerowitz family runs several supply houses in New York, plus the national SupplyHouse.com site. When Gil Meyerowitz passed away in April 2023, he allocated a portion of his estate to supporting veteran related causes - including funding for the Foundation to support veteran scholarship awards.



Beginning this year, a \$3,000 scholarship will be available to qualified Foundation applicants who are also a United States Armed Forces veteran; a current or former National Reservist or a member of the National Guard.

### *Four New Awards for Hispanic & Latino Applicants* *Ferguson Cares HOLA Scholarships*

The national supplier Ferguson provides their associates with ways to support their interests through its internal Business Resource Groups (BRGs). Ferguson Hispanic and Latin American (HOLA) BRG members are eager to support organizations that focus on the educational development of individuals within the Latino community, particularly those involved in trade work.



This year the Ferguson Cares Foundation is providing funding to support four new \$1,500 scholarships, which will be available to qualified Hispanic or Latino applicants.

[\*\*Click HERE for more information!\*\*](#)

**COMING SOON:**  
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# WORLD WATER DAY

MAR 22





*World Water Day 2023 will focus on accelerating change to solve the water and sanitation crisis.*

*Celebrated annually, World Water Day raises awareness and inspires action to tackle the water and sanitation crisis.*

*World Water Day became a UN observance day in 1993. It seeks to focus attention on the global water crisis.*

*To receive SDG event notices, news, and analysis in your inbox, [subscribe](#).*

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## Staying Informed Keeps You Ahead of the Curve

How can your business experience success and growth in 2024? Are there opportunities related to indoor air quality ... touchless plumbing technologies ... healthcare facilities ... energy-efficient appliances and systems, to name a few?

Staying informed about industry trends and regulations is key and will keep you ahead of the curve and make you the contractor of choice.



***Click [HERE](#) to access PHCC ONLINE.***

## HOW TO ENABLE PEOPLE TO STEP UP

By: Dan Rockwell, *The Leadership Freak Blog*, February 2, 2024

**“I was frustrated that my supervisors weren’t supervising. People were coming directly to me. Then I realized my supervisors weren’t supervising because I was doing it for them.”**

Be the reason people step up. You handicap people when you do their job for them. Expect competent people to do their job. Train them if competence is the issue.

### Self-reflection:

What are you doing that prevents people from stepping up? Don’t blame others. Don’t make excuses. Own it. How are you protecting people who need to feel weight? Compassion gone wrong over-protects. Good people love to shine. Competent people look for opportunities to contribute.

Make a list of everything you do. What should you offload? Identify the essentials of your job. Start giving the rest to competent others.

### 5 essentials for enabling people to step up:

- #1. In your next one-on-one, hand a **list of jobs you’re giving away** to each person.
- #2. **Don’t complain that you’re over-worked.** Your list is an opportunity for people to step up.
- #3. Ask, “Which of these items most interest you?”
  - ◆ Invite people to explain their interest in stepping up.
  - ◆ When you want people to step up, give them opportunity; stop stepping in quickly.

- #4. Offer support. **Be available. Don’t hover.** Equip and let people rise.



- #5. Sing about the right behaviors. **When people step up, don’t sing about results. Sing about their...**

- ◆ Character.
- ◆ Strengths.
- ◆ Initiative.
- ◆ Development.

You get what you honor. When you want initiative, sing about it.



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## Protect Your Vision

According to the CDC, every single day, about 2,000 U.S. workers sustain a job-related eye injury that requires medical treatment. There are more than 15,000 welding equipment-related eye injuries a year and power tools come in second, contributing to nearly 10,000 eye injuries a year. Nearly one million Americans have already lost some degree of sight due to an eye injury.

Prevent Blindness, the nation's oldest volunteer eye health and safety group, has declared March as Workplace Eye Wellness Month to provide employers and employees with free information on the best ways to keep vision healthy on the job.



Common causes of workplace eye injuries are flying debris like metal pieces or glass, tools, chemicals, harmful radiation and eye strain due to digital devices. Most injuries occur when eye protection is worn but it is improper or ill-fitting and when eye protection isn't worn at all.

For link to the full article and great ideas to promote eye safety, click [HERE](#).



## EXPAND YOUR SKILLSET WITH OUR LEARNING CENTER

The Washington Gas Learning Center offers a growing selection of training resources to enhance the skillset of our participating contractors in the EmPOWER Contractor Network. This learning center offers interactive training courses taught by industry experts. Trainings are available from any computer or mobile device, allowing to enhance your education at anytime on your own schedule. Classes include:



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### 3 WAYS TO STOP WORRYING AND LEAD

By: Dan Rockwell, *The Leadership Freak Blog*, January 22, 2024

*Worrying causes you to jump to the worst possible conclusion in a single bound; or is it the other way around?*

You know you're worrying when you're tired all day and awake half the night. Your muscles tense, your stomach hurts, and your head aches. You overthink, avoid, and struggle with decisions when you're worried.

#### Worry vs Concern

Worry is paralyzing. Concern is responsive.

Worry is desperate. Concern says, "It's hard, but we've done hard things before."

Concern brings out your best. Worrying invites you to forget yourself.



Tip: Don't minimize. Don't catastrophize.

#### 3 ways to stop worrying and start leading:

#1. Choose responses before you need them.

Suppose you're worrying about being confronted with questions you can't answer. Write down your best response and stick it in your pocket. For example...

- ◆ That's a great question. I need some time to think before I respond. I'll get back to you.
- ◆ I'm not sure of the answer to that. Let me get back to you this afternoon.
- ◆ I wish I'd thought of that question. Give me some time to talk it over with our managers and I'll get back to you.

#2. Challenge worries.

Ask yourself, "How likely is this worry to happen?" The zombie apocalypse hasn't happened yet. How likely is it going to happen this month, on a scale of 1:10?



Don't pretend it's going to be OK. Maybe things will go sideways.

#3. Plan.

- ◆ Several backup plans is too many.
- ◆ Replace "what if" with "what about".
- ◆ Do an if-then. If X happens, we'll do Y.

Tip: Action answers worry.



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**Q4 | Smart & Connected**  
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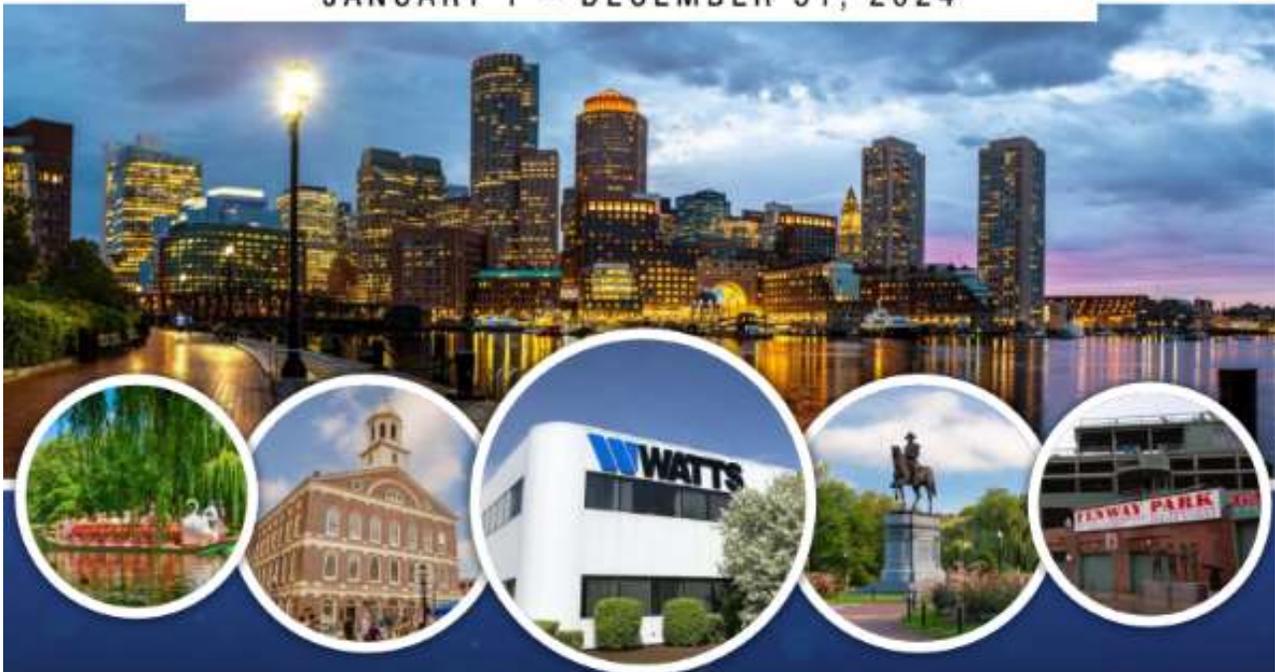
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