



Newsleak — April 2025



A Message from Board President, Dick Rhodes

Spring is around the corner! The buds on the trees are opening up, more consistent warmer temperatures trying to work their way into our days! After such an unusually cold winter, I'm sure we are all looking forward to Spring!

As we enter into a new season, our chapter continues to work to provide updated information to our members. Within our newsletter this month is information regarding rebates offered by both Washington Gas and Pepco. Links have been provided and once you link-in, there is all kinds of great information regarding the various programs and rebates offered! Hopefully you will find this information helpful!

If you know of any other programs offered in the DMV, please let Sue Thompson, our Executive Director, know and we will get that info published as well.

Also, a reminder on **Wednesday, March 26th** there is a **Construction Trade Career Fair** that is sponsored by both Thomas Edison and Seneca Valley High School's of Technology! This is a great opportunity for companies to get in front of "the future" plumbers and HVAC techs. The Career Fair is being held at Thomas Edison High School of Technology in Silver Spring, MD. For further info call 240-740-2052

The **Annual Golf Outing on April 21st** is shaping up to be one of most well-attended in years! If you or your company has yet to sign up to participate, please do so soon! I can't believe I am going to say this, but..... we could sell out of foursomes!

Fish, Fish, Fish..... a date has been selected for **The Glen King Memorial Fishing Tournament – Friday, August 15th** in Solomons Island! Mark your calendars!

More info to come!

Our **April Tech Training** Session is being presented by **N.H. Yates** on Conex Maxi Pro Fittings! **Join us to not only learn about the latest and greatest technology of refrigerant press-fittings but also the opportunity to be "Certified"! Certification also extends the warranty from 1 year to 15 years!** This should definitely be a great training for all those working with refrigeration and air-conditioning applications.

We are very grateful and appreciative to our monthly technical training & dinner meeting sponsors. The sponsors not only provide us with great information, they also cover the cost of our dinner each month! The least we can do is respect their time and be on time! (as best to your ability)

For those who actually read this article, a **"special prize"** will be given to you if you send an email message to Sue (sue@mwphcc.org) stating "I read Special Prize". (You must also be present at the meeting to be eligible.)

Looking forward to seeing everyone on April 3rd!



Upcoming Tech Training Thursday, April 3, 2025 6:00 p.m. sharp! Holiday Inn, College Park, 10000 Baltimore Ave.

....will provide training and certification on refrigerant press fittings and the tools used to complete the process.

Note: Completing the certification increases the warranty from 1 —15 years!

[Click HERE to register!](#)

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Winnelson & Crown Boiler

FEBRUARY 6, 2025

Washington Gas: Gas meters and regulators, policy and insights

MARCH 6, 2025

Milwaukee Tool: Review One Key Options & provide product updates

APRIL 3, 2025

N H Yates: Training on refrigerant press fittings and the tools used to complete the process, Training will include certification, which increases warranty from 1–15 years!

MAY 1, 2025

Rinnai: Rinnai will provide product updates and the latest innovations in its continuous commitment to providing the best hot water solutions. Products will be on-hand for a hands-on experience and breakdown of features and benefits.

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OCTOBER 2, 2025

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DECEMBER 4, 2025

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April 3rd
Training & Dinner!

All trainings begin at 6:15 p.m. and are held for Chapter Members at Holiday Inn, College Park

Register Today

MWPHCC ANNUAL GOLF OUTING

Look forward to seeing you there!

Monday, April 21, 2025

Norbeck Country Club

8:30 a.m.

Shotgun Start

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and Registration
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***Rebates *Rebates *Rebates *Rebates**

Many of our local utility companies offer rebates to contractors/homeowners for the installation of various energy-savings gas equipment.

From water heaters, gas fireplaces to boilers, etc., there are a number of offers.

Here are links to the programs offered by Washington Gas and Pepco.

If anyone knows of additional rebate programs offered in the DMV, please contact Sue Thompson (sue@mwphcc.org) and we can continually update the information in our monthly newsletter.

<https://wgsmartsavings.com>

<https://homeenergysavings.pepco.com>



The Glenn R. King Memorial Fishing Tournament

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 **Friday, August 15, 2025**
Launch: Noon
Return: 6:00 p.m.

 **Beacon Marina in Solomon's Island**

 **www.mwphcc.org**

 **sue@mwphcc.org**



This annual chapter event is now named after our past president, Glenn R. King, who passed away in June 2024.

Glenn chaired this Fishing Tournament for years and it seems only fitting to name this tournament after him.



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Recertification

April 17, 2025

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The **8-hour, 1-day class** provides a **recertification** opportunity to keep your certification current and up-to-date.

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[Click here for more information about upcoming dates and registering!](#)

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Future Leader Summit 2025 Apprentice Competition

PHCC of Virginia and Metro Washington are pleased to invite you to a two-day interactive event designed for the next generation of leaders in the plumbing and HVAC trades. Plumbing apprentice competition takes center stage on May 8 followed on May 9 with learning labs, leadership development sessions and trade show. Listed prices apply only to apprentices, and their employers/sponsors. Overall winners will be designated and participating states may elect to recognize their top finishers. All registrations must be submitted by April 20 along with basic fee (\$100).



Apprentice Competition

Price: \$100.00

Competition is limited. Registrations run through your PHCC Chapter. Event runs 6:30 am-4 pm on May 8. Awards will be presented at lunch May 9.

Summit Access (Includes Meals, Breaks and Hotel)

Price: \$600.00

This registration covers 2 nights, 6 meals, 4 breaks and full event access.

Limited Access (Includes Meals, Breaks and Hotel on May 8)

Price: \$325.00

This rate is only available to PHCC chapter staff, and employers/family of apprentices.

Daily Summit Access for Non-Competitors (Meals and Breaks; No Lodging)

Price: \$175.00

Click [HERE](#) for more information, or contact Sue Thompson at sue@mwphcc.org.

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ONLINE

Your Source for Association and Industry News

We're excited to share some fantastic new opportunities from the PHCC Educational Foundation and PHCC Academy® to help you and your team sharpen your leadership skills and expand your technical knowledge. Take a look!

Just Released! Business Leadership Essentials – a streamlined 10-week online learning and networking program designed to create real-world impact for current and future leaders in the plumbing and HVACR industry. This new online program will offer even *more* valuable leadership tips in bi-weekly sessions with industry experts and peers across the country!

Finance Management Course – a self-directed, online training solution for new contractors, business owners, and their office staffs who need to learn the concepts and skills necessary for managing their business finances.

Advanced HVACR Courses – expanded online educational programming and updated curriculum to enhance the skillsets of HVACR professionals and provide them with more robust training using the latest industry technologies.

Rolling out now! We're partnering with ESCO Institute to offer two valuable courses that are available through our state partners:

- ◆ EPA Section 608 Certification Preparatory Course
- ◆ Low GWP Refrigerant Safety: Flammable and Mildly Flammable (A2L) Refrigerants - Certification Preparatory Course

[Click HERE to access PHCC ONLINE!](#)

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Colonel George D. Scott Award




For questions about PHCC—National awards, please reach out to customercare@naphcc.org

*Awards will be presented at **CONNECT 2025** in Grand Rapids, Michigan. We hope to see you there!*



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Instant Coaching: Three Questions That Ignite Action

By: Dan Rockwell, *The Leadership Freak Blog*, February 12, 2025

If your day is packed, maximize brief encounters. Turn short interactions into dynamic coaching moments. Use three questions to ignite action.

A Three Question Coaching Pattern:

#1. What's your biggest opportunity or challenge today?

Ask about the present. Explore the world as it is. They're ahead, behind, or on target. Maybe frustration prevails. Perhaps the team is thriving.

Coaches deal with realities.



Tip: Solving problems for others creates dependence. Coach people to find their own solutions.

#2. What do you want to happen?

Coaching is forward-facing and action oriented. The past never changes. The future is created today.

Turn conversations toward behaviors. "I want to build a team that thrives," is a beginning, but there are no actions. How do teams that flourish treat each other? What do they do during meetings?

Always work with the person in front of you. When they want something to happen, they need to work to make it happen. They might want to change other people.

Suppose you ask, "What do you want to happen?" And they talk about a co-worker. Focus on actions they can take

to resolve issues with others. Trying to control others frustrates everyone.

#3. What will you do today?

Identify two or three possible behaviors that will help them get what they want. Choose one behavior they can do today.

Suppose your team member wants to earn a promotion (see question #2).

What's one thing they can do today that contributes to future opportunities?

End with accountability. Let's meet briefly next Wednesday to follow up.

Which of the three questions would most improve your short conversations?

What question that ignites action can you add?



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